

How to Use the Bio-diesel Statewide Contract

Contract #: ENE33 Contract Duration: 11/01/12 – 10/31/14

MMARS #: ENE33* Options to renew: None

Contract Manager: Jim Ferri - 617-720-3168 James.Ferri@state.ma.us

Last change date: 10/25/12

Contract Summary

This contract is for the purchase and delivery of biodiesel. This is available in four blends: B5 (5% biodiesel), B10 (10% biodiesel), B15 (15% biodiesel) and B20 (20% biodiesel). This is not a fixed-price contract; it is an indexed price contract. Price changes daily. See pricing and purchase details below.

Eligible Entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor and must remain with the vendor for twelve months or the remainder of the contract term. Vendors have been directed to request this commitment in writing.

Benefits and Cost Savings

- Competitive Pricing
- Four Biodiesel Blends Available (B5, B10, B15 and B20)
- Qualified and Experienced Vendor
- Prompt Pay Discount
- Lower differential pricing for the purchase of 8,000 gallons or more

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education
07. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
08. Other states and territories with no prior approval by the State Purchasing Agent

required; and

09. Other entities when designated in writing by the State Purchasing Agent.

How to use the contract

Check the Zone listing (on page 5) to determine the city or town where you will have the biodiesel delivered. Contact the vendor responsible for that Zone to discuss locations, account requirements and arrange for delivery. The contract covers eight zones across the state. Each zone has one awarded contractor. These contractors are responsible for servicing the eligible users within that zone.

Pricing and Purchase Options

Purchase Options: Purchases made through this contract will be direct, outright purchases.

Pricing and buying details:

For each zone, there are eight awarded differential price categories. Differential prices correspond to four blends of biodiesel fuel (B5, B10, B15, B20) and the quantity to be purchased (LTL-Less Than Truckload or TL-Truckload) pricing for each blend.

Pricing of biodiesel is calculated as:

Summer Blend (Apr-Sep) Biodiesel Pricing

(Ultra-Low Sulfur Diesel) + Applicable Differential Price = Total Summer Blend Price

Winter Blend (Oct-Mar) Biodiesel Pricing

(Ultra-Low Sulfur Diesel Premium) + Applicable Differential Price = Total Winter Blend Price


(Additional taxes and federal environmental fees to be billed as separate line items on invoices)

Verifying the Commodity Price:

The Procedure for verifying the Daily Commodity Price on the Internet is as follows:

➤ Go to: www.comm-pass.com

- Click the button on the tab at the top of page labeled “contracts”
- Click Search for a Contract
- Under ****AND**** Search by Specific Criteria
- Check the Statewide Contract box
- Enter “ENEFY13” for the document number
- Select “Active” for document status
- At the top of page, click on There are 1 Contract(s) found that match your search criteria

- Click on the  icon to view
- Daily commodity pricing for a specific date is located under the “Forms & Terms” tab

The Less Than Truckload Differential (LTL) pricing is applicable for all deliveries under 8,000 gallons. The Truckload Differential (TL) pricing is applicable for deliveries of 8,000 gallons or more.

Biodiesel Differential Pricing Effective 11/01/12:

Zone	Vendor	B5 LTL	B5 TL	B10 LTL	B10 TL	B15 LTL	B15 TL	B20 LTL	B20 TL
Zone 1	DK Burke	.0745	.0522	.1195	.0972	.1555	.1242	.2005	.1512
Zone 2	DK Burke	.1055	.0713	.1415	.0983	.1703	.1163	.1973	.1433
Zone 3	DK Burke	.0574	.0403	.0925	.0898	.1285	.1222	.1555	.1492
Zone 4	DK Burke	.0977	.0704	.1337	.1154	.1607	.1424	.1886	.1694
Zone 5	DK Burke	.1433	.0981	.1703	.1213	.1883	.1393	.2153	.1483
Zone 6	DK Burke	.1580	.1118	.1823	.1208	.2003	.1388	.2183	.1568
Zone 7	DK Burke	.1487	.1145	.1766	.1325	.2036	.1505	.2216	.1631
Zone 8	DK Burke	.1613	.1166	.1793	.1391	.1973	.1526	.2144	.1616

Example: The differential price for B5 and a LTL purchase in Zone 2 would be .1055 per gallon.

Applicable Taxes/Fees:

The following additional taxes and federal environmental fees to be billed as separate line items on invoices:

- State Excise Tax for on-road use: .21/cents gallon
- Federal Leaking Underground Storage Tank (LUST): \$.001 per gallon
- Federal Oil Spill Liability Trust Fund: \$.0019 per gallon
- Massachusetts Uniform Oil Response Fee: \$.00119 per gallon

Prompt Pay Discount (PPD): .25% - 10 days
.10% -15 Days

Vendor List and Contract information

Vendor Contact Information

Zones 1-8

Company: Dennis K. Burke
Address: 284 Eastern Ave, Chelsea, MA. 02150
Contact: Joe Cote, CFO
Phone-Business Hours: (617) 884-7800
Fax: (617) 884-7638
E-mail: j.cote@burkeoil.com

Summary of Where to Obtain Important Contract Information

To obtain in depth contract information please go to the Comm-PASS (www.comm-pass.com) website, click on “Contracts” then search by document number ENE33.

Zone Listing

Zone 1-DK Burke	Zone 2-DK Burke	Zone 3-DK Burke	Zone 4-DK Burke	Zone 5-DK Burke	Zone 5-DK Burke	Zone 6-Burke	Zone 7-Burke	Zone 8-Burke
ARLINGTON BELMONT BOSTON BRAintree BROOKLINE BURLINGTON CAMBRIDGE CANTON CHELSEA COHASSET DEDHAM DOVER EVERETT HINGHAM HOLBROOK HULL LEXINGTON LINCOLN MALDEN MEDFORD MELROSE MILTON NEEDHAM NEWTON NORWOOD QUINCY RANDOLPH REVERE SAUGUS SOMERVILLE STONEHAM WAKEFIELD WALTHAM WATERTOWN WELLESLEY WESTON WESTWOOD WEYMOUTH WILMINGTON WINCHESTER WINTHROP WOBURN	AMESBURY ANDOVER BEVERLY BOXFORD DANVERS DRACUT ESSEX GEORGETOWN GLOUCESTER GROVELAND HAMILTON HAVERHILL IPSWICH LAWRENCE LOWELL LYNN LYNNFIELD MANCHESTER MARBLEHEAD MERRIMAC METHUEN MIDDLETON NAHANT NEWBURY NEWBURYPORT NORTH ANDOVER NORTH READING PEABODY READING ROCKPORT ROWLEY SALEM SALISBURY SWAMPSCOTT TEWKSBURY TOPSFIELD WENHAM WEST NEWBURY	ABINGTON ACUSHNET ATTLEBORO AVON BERKLEY BRIDGEWATER BROCKTON CARVER DARTMOUTH DIGHTON DUXBURY EAST BRIDGEWATER EASTON FAIRHAVEN FALL RIVER FOXBOROUGH FREETOWN HALIFAX HANOVER HANSON KINGSTON LAKEVILLE MANSFIELD MARION MARSHFIELD MATTAPOISETT MEDFIELD MIDDLEBOROUGH NEW BEDFORD NORFOLK NORTH ATTLEBOROUGH NORTON NORWELL PEMBROKE PLAINVILLE PLYMOUTH PLYMPTON RAYNHAM REHOBOTH ROCHESTER ROCKLAND SCITUATE SEEKONK SHARON SOMERSET STOUGHTON SWANSEA TAUNTON WALPOLE WAREHAM WEST BRIDGEWATER WESTPORT WHITMAN WRENTHAM	BARNSTABLE BOURNE BREWSTER CHATHAM DENNIS EASTHAM FALMOUTH GOSNOLD HARWICH MASHPEE ORLEANS PROVINCETOWN SANDWICH TRURO WELLFLEET YARMOUTH	ACTON ASHLAND AUBURN CHATHAM AYER BARRE BEDFORD BELLINGHAM BERLIN BILLERICA BLACKSTONE BOLTON BOXBOROUGH BOYLSTON BROOKFIELD CARLISLE CHARLTON CHELMSFORD CLINTON CONCORD DOUGLAS DUDLEY DUNSTABLE EAST BROOKFIELD FRAMINGHAM FRANKLIN GRAFTON GROTON HARDWICK HARVARD HOLDEN HOLLISTON HOPEDALE HOPKINTON HUBBARDSTON HUDSON LANCASTER LEICESTER LITTLETON MARLBOROUGH MAYNARD MEDWAY MENDON MILFORD MILLBURY MILLIS MILLVILLE NATICK NEW BRAintree NORTH BROOKFIELD NORTHBOROUGH NORTHBRIDGE	OAKHAM OXFORD PAXTON PEPPERELL PETERSHAM PRINCETON RUTLAND SHERBORN SHIRLEY SHREWSBURY SOUTHBOROUGH SOUTHBRIDGE SPENCER STERLING STOW STURBRIDGE SUDBURY SUTTON TYNGSBOROUGH UPTON UXBRIDGE WARREN WAYLAND WEBSTER WEST BOYLSTON WEST BROOKFIELD WESTBOROUGH WESTFORD WORCESTER	ASHBURNHAM ASHBY ATHOL BERNARDSTON BUCKLAND CHARLEMONT COLRAIN DEERFIELD ERVING FITCHBURG GARDNER GILL GREENFIELD HAWLEY HEATH LEOMINSTER LEVERETT LEYDEN LUNENBURG MONTAGUE NEW SALEM NORTHFIELD ORANGE PELHAM PHILLIPSTON ROWE ROYALSTON SHELburne SHUTESBURY SUNDERLAND TEMPLETON TOWNSEND WARWICK WENDELL WESTMINSTER WINCHENDON	AGAWAM AMHERST ASHFIELD BELCHERTOWN BLANDFORD BRIMFIELD CHESTER CHESTERFIELD CHICOPEE CONWAY CUMMINGTON EAST LONGMEADOW EASTHAMPTON GOSHEN GRANBY GRANVILLE HADLEY HAMPDEN HATFIELD HOLLAND HOLYOKE HUNTINGTON LONGMEADOW LUDLOW MIDDLEFIELD MONSON MONTGOMERY NORTHAMPTON PALMER PLAINFIELD RUSSELL SOUTH HADLEY SOUTHAMPTON SOUTHWICK SPRINGFIELD TOLLAND WALES WARE WEST SPRINGFIELD WESTFIELD WESTHAMPTON WHATELY WILBRAHAM WILLIAMSBURG WORTHINGTON	ADAMS ALFORD BECKET CHESHIRE CLARKSBURG DALTON EGREMONT FLORIDA GREAT BARRINGTON HANCOCK HINSDALE LANESBOROUGH LEE LENOX MONROE MONTEREY MOUNT WASHINGTON NEW ASHFORD NEW MARLBOROUGH NORTH ADAMS OTIS PERU PITTSFIELD RICHMOND SANDISFIELD SAVOY SHEFFIELD STOCKBRIDGE TYRINGHAM WASHINGTON WEST STOCKBRIDGE WILLIAMSTOWN WINDSOR